A67.40/2:
5/30/1983

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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May 30, 1983

Radish seed (Japan). Wants sproutable radish seeds, 2 metric tons per year. Sample and specific information about quality are required. Appropriate packaging for export. Immediate delivery by surface shipment. Quotations C&F NAGOYA. Bank ref: Tokai Bank Okazaki ekimae Branch, Okazaki. CONTACT: Ms. Yumiko Honda, Airin Co., Ltd., 1-5, AZA OKIORIDO, MYODAIJI-CHO, OKAZAKI-SHI, AICHIKEN, JAPAN. TELEX: 4537403 AIRIN J. CABLE: "AIRIN OKAZAKI". PHONE: 0564-52-6010. (Wk 20/TOFAS 0376).

Game meat (Japan). Wants frozen game meat, 20 metric tons per year. Sample and specific information about quality are required. Appropriate packaging for export. Immediate delivery by surface shipment. Quotations C&F. Bank ref: Kansai Sogo Bank Kanzakigawa Branch, Osaka. CONTACT: Toshio Ujima, Toshi Trading Co., Ltd., 10-17, 1-Chome, Futaba-Cho, Toyonaka, Osaka, Japan. TELEX: J 65180 TOSHI. PHONE: 06-334-3545. (Wk 20/TOFAS 0375).

Potato starch (Peru). Wants potato starch 100 metric tons every 2 or 3 months, first quality. Packaging: Polyethylene bags. Delivery: First shipment, immediate. Certificates of origin, sanitary requested. Quotations C&F Callao or FOB Gulf. Bank ref: Banco Continental, Av. Republica De Panama 3055, Lima 27, Peru. CONTACT: Enrique Antoniazzi M., Prominsa Del Peru, Av. La Mar 1085, Lima 21, Peru. TELEX: 25218 PECP H CRIL. PHONE: 61-8366. (Wk 20/TOFAS 0104).

Feed barley (Spain). Interested in feed barley, 500,000 mt. Packaging: Bulk. Quotations C&F Mediterranean port. Delivery ASAP. Bank ref: Banco De Londres Y America Del Sur. CONTACT: Mr. Mansour, Gimco, S. A., Dr. Fleming, 55 - 3-D, Madrid (16), Spain. TELEX: 47322 GIMC E. PHONE: (91) 457 6325. CABLE: SPAINVEST. (Wk 20/TOFAS 0130).

Ginseng (Hong Kong). Wants ginseng, large quantities, value close to U.S. dollars 15 million, all grades. Standard export packing. Delivery ASAP. Quotations: CIF Hong Kong and CIF Shanghai & Tientsin. Bank ref: Banque Nationale de Paris. CONTACT: Tom Ovenstone, Goodhope Export Co., Ltd., Rm. 402 Tsim Sha Tsui Centre, 66 Mody Rd, Kowloon, Hong Kong. TELEX: 44398 HX. PHONE: 3-7231002. (Wk 20/TOFAS 0104).

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

Ginseng (Taiwan). Wants ginseng powder, ginseng herb tea and other ginseng products that are acceptable to the market. Require catalog and price list. Quotations CIF Keelung, Taiwan. Bank ref: Metropolitan Bank and Trust Company, Taipei Branch and San Francisco Agency Branch. CONTACT: L.H. Lin, Cheng Lung Co., Ltd., 2nd Floor, 114-1, Section 2, WU-Chang St., Taipei, Taiwan. TELEX: 21751 Chenglung. CABLE: CHENGLUNG TAIPEI. PHONE: 02-381-0063 and 361-2456. (Wk 20/STATE 0058).

Nuts, sugar confectioneries, Bakery products (Japan). Wants edible nuts: walnuts, pecans, hazel nuts; raisins and prunes, sugar confectioneries, and raw materials for bakery use. Specific quantity not decided, but expected to be substantial. Nuts - fresh or roasted. Sample and specific information about quality are required. Retail and institutional packages. Immediate delivery by surface shipment. Quotations C&F. Bank ref: Bank of Ryukyu, Naha Port Branch, Okinawa. CONTACT: Teruo Miyagi, Import Manager, Far East Marketing Agency Ltd, 1-19-13, Akebono-Cho, Naha-shi, Okinawa, Japan. TELEX: J 79830 FEMA. PHONE: 0988-62-2904. (Wk 20/TOFAS 0378).

Malting barley (Ecuador). Wants malting barley, No. 2, two shipments of 8,000 tons each. Standard bulk shipment. Delivery August and November. Quotations FOB Gulf and C&F Guayaquil. Bank ref: Banco Central (For CCC Financing), Av. 10 De Agosto, Quito-Ecuador. Banco Del Pacifico, Av. Amazonas, Quito-Ecuador. CONTACT: ING. Sotomayor, CIA. Cervecera Nacional, Calle Octava Y AV. San Jorge, Nuevo Kennedy, Guayaquil, Ecuador, TELEX: 3391 CERNAC-ED. PHONE: 396-123, 395-233. (Wk. 20/TOFAS 0111).

Wheat (South Africa). Wants pollard (wheat), and bran (wheat), 5,000 mt. Quality: Best available. Packed in 90 kg. bags/bulk. Delivery ASAP. Quotations CIF Walvis Bay, South West Africa/Namibia. Bank ref: Bank Windhoek, P.O. Box 2121, Windhoek, Namibia or Volkskas Bank, Schoeman Street, Pretoria, South Africa. CONTACT: P. J. Van Niekerk, Namib Mills, P.O. Box 4562, Pretoria 0001, South Africa. TELEX: 3481SA. PHONE: (012) 3238346. (Wk. 20/TOFAS 0108).

Corn starch (Singapore). Interested in corn starch, 250 tons quarterly, food grade. Packed in 50 kg bags, 6 ply bags. Delivery ASAP. Quotations: C&F Singapore. Bank ref: DBS Bank, DBS Building, Shenton Way, Singapore. CONTACT: Mr. Q.C. Seah, Masters International, 103 Frankel Avenue, Singapore 1545. TELEX: RS 34666 MASTERS. PHONE: 4445615. (Wk 20/TOFAS 0083).

Flour, potato chips, beef and chicken patties (Singapore). Wants chicken seasoning flour, potato chips, and beef and chicken patties 1 mt each, Grade 1&2. Packaging: 10 kg pack. Delivery ASAP. Samples required. Quotations C&F Singapore. Bank ref: Bank of China, Singapore. CONTACT: Mrs. Doreen Teo, MCCAMEY (SINGAPORE) PTE LTD, Unit 340, Balestier Road, Singapore 1232. TELEX: 2563353. (Wk 20/TOFAS 0089).

Vegetable seeds (Nigeria). Wants undetermined quantities of vegetable seeds. Best quality. Packed in 50 kg bags. Delivery ASAP. All documents to be in English language. Quotations C&F Lagos. Bank ref: First Bank of Nigeria, Falomo Branch, Lagos. CONTACT: Alhaji G.S. Owoyemi, Alhaji G.S. Owoyemi Enterprises, 116, Osho Drive, Apapa, Olodi Ajegunle, Lagos, Nigeria. (Wk 20/TOFAS 0083).

Douglas fir logs (Hong Kong). Wants fresh cut, old growth, douglas fir round logs, 80,000,000 FBM. Specs: Length 36'-46' 75% min, 26'-34' 25% min, Small end diameter (inside the bark) 12" - 24" 90% min, 26" - 30" 05% max, and 03" - 11" 05% max. Delivery ASAP. Quotations C&F Qingdao, China. Bank ref: National Bank of Canada. CONTACT: Sammy Ying Fung Wu, Mark Hot Eng. (Asia) LTD, 49, Austin Rd, 14/R, Tal Bldg, Room 1401-5, Kowloon, Hong Kong. TELEX: 39806 MHEA HX. PHONE: 3-695071-2. (Wk 20/TOFAS 0106).

Green peas (Australia). Wants green peas, air dried, min. 20 foot container loads, up to one container per month. Quality No. 1. Packaging: Bulk. Immediate delivery. Quotations CIF, Sydney Port. Bank ref: Westpac Banking Corporation Penrith N.S.W. CONTACT: Peter Phillips, Asia Trade & Commercial, Services (ATACS), GPO Box 975, Canberra A.C.T. 2601, Australia. TELEX: ATACS AA62838. PHONE: (062) 48.5333 OR 48.5276. (Wk 20/TOFAS 0412).

Peanuts (Spain). Wants in-shell peanuts 1,000 sacks, Quotations CIF Genoa or Venice port. Quality: Jumbo or Fancy. Bank ref: Credito Commerciale, Crema. CONTACT: Benito Stagni, Via Picco 3B, Crema (Cremona), Spain. PHONE: 0373-56744. (Wk 20/TOFAS 0025).

Mangoes (England). Wants fresh mangoes, unlimited and regular quantities. Export quality. Packed in air freight cartons for wholesale markets and chain stores. Delivery ASAP. Quotations C&F London Heathrow. Bank ref: The Royal Bank of Scotland Ltd., 24 Lombard Street, London EC3V 9BA. CONTACT: Dennis A. Isaacs, Managing Director, Haines & Isaacs Ltd., Wigglesworth House, 69, Southwark Bridge Road, London SE1 ONG, England. TELEX: 8952396 WIGGCO G. PHONE: 01 403 19 19. (Wk 20/TOFAS 0085).

Noodles (England). Wants instant noodles for soups, ring shaped approx 7MM external diameter. Samples followed by container lots if acceptable. Exporter should make clear egg content and form of egg product used. Color: Cream. Packaging: 50 lb poly lined box. Delivery ASAP for samples. August for commercial shipments. Quotations CIF Felixstowe in 20 foot container and CIF in 1 ton lots. Bank ref: Coutts and Co., Lombard Street, London. CONTACT: John Yeomans, Universe Foods Limited, 52 Queens Road, Weybridge, Surrey KT13 OAN, England. TELEX: 25920. PHONE: 09 32 40151. (Wk 20/TOFAS 0084).

Beef cattle, sheep, goats (Saudi Arabia). Wishes to contact U.S. suppliers of beef cattle, weighing 450 kilograms to 600 kilograms, and sheep and goats weighing 55-60 kilograms. Firm requests quotations CIF Jidda from U.S. cattle suppliers with catalogs and other relevant details. The quantity required is 3,000 beef and 50,000 sheep per month. Recommend business on a secured Letter of Credit with subject firm. CONTACT: Hassan Ali Etaiwi, Manager, Ali Awad Etaiwi, P.O. Box 4221, Jidda, Saudi Arabia. TELEX: 401874 MAKAWY SJ. PHONE: (02) 642-4508. (Wk 20/STATE 4033).

Skimmed milk powder dyed green color (for animal) (Singapore). Interested in skimmed milk powder dyed green color (for animal), 100-200 mt, stock food grade. Packed in multi-ply paper bags. Delivery ASAP. Quotations C&F

Singapore. Bank ref: European Asian Bank, Shell Tower, Singapore 0105. CONTACT: Guan Tak Chuan, Her I Trading PTE LTD, 10 Jalan Besar #01-11, Sim Lim Tower, Singapore 0820. TELEX: 36044 JADI. PHONE: 2925645. (Wk 20/TOFAS 0083).

Soybean, sunflower and cottonseed oilcake (South Africa). Wants soybean oilcake or sunflower oilcake or cottonseed cake, 5,000 mt, best available. Packed in 90 kg bags/bulk. Delivery ASAP. Quotations CIF Walvis Bay, South West Africa/Namibia. Bank ref: Bank Windhoek, P.O. Box 2121, Windhoek, Namibia or Volkskas Bank, Schoeman Street, Pretoria, South Africa. CONTACT: P. J. Van Niekerk, Namib Mills, P.O. Box 4562, Pretoria 0001, South Africa. TELEX: 3481SA. PHONE: (012) 3238346. (Wk 20/TOFAS 0107).

Swine (Ecuador). Wants 50 pigs, one month old, 40 females, 10 males, pure breed (Yorkshire, Hampshire & other breed adaptable to Ecuador's highlands climate). Standard phytosanitary certificates. Delivery 1-4 months. Must be suitable for 2,800 meters of altitude. Quotations FOB & C&F Guayaquil or C&F Quito. CONTACT: Pablo Gallegos Tobar, Pagato, Tamayo 10-90, Quito, Ecuador. Phone: 457-185. (WK 20/TOFAS 0115).

American white oak (Spain). Wants American white oak, one 40 foot container per month. Type/Grade: Comsels (common-select) Kiln dried 4/4" and 5/4", 4' and longer, 4" and wider. Packaging: bulk. Quotations CIF Alicante. Delivery 30 days from order. Bank ref: Hispano Americano (Murcia). CONTACT: Juan D. Freise, Carpinsa, Ctra. Murcia-Alicante, Santomera (Murcia), Spain. TELEX: 67407 CRPN E. Phone: (968) 86 51 51. (WK: 20/TOFAS 0131).

Cattle, sheep, swine, chickens, grocery items (Canada). Wants unspecified quantities of live animals, slaughter and breeding cattle and sheep, hogs, chickens fresh or frozen; rice, corn, flour, canned grocery products. Firm is active exporter to Greece, North Africa, South America and Middle East. CONTACT: Dr. George M. Kouroupis, GMK Holdings International Inc, 35 Fountainhead Road, Suite-1813, Downsview, Ontario M3J 2V7, Canada. TELEX: 06-986766 ANSWER BACK (TOR). Phone: (416) 226-9050. (WK: 20/TOFAS 0057).

Poultry (Japan). Wants frozen grillers (eviscerated whole birds), 10 container loads per year. Specific information about quality is required. Packaged in appropriate containers for export. Immediate delivery by surface shipment. Quotations C&F Osaka. Bank ref: Sumitomo Bank Umeda Branch, Osaka. CONTACT: Hachiro Kurimoto, Hanshin Trading Co., Ltd., c/o Shinosaka Bldg., 3-32, 6-Chome, Yodogawa-Ku, Osaka, Japan. TELEX: HANSTR J-65154. Phone: 06-305-2010. (WK 20/TOFAS 0380).

Tender for bull semen (Tunisia). Tender with deadline of June 6, 1983 for semen from tested bulls as follows: 3,000 doses Holstein breed, PDM plus 500 kgs, 70% repeatability, easy calving, and 7,000 doses from Brown Swiss breed, PDM plus 400 kgs. 80% repeatability, easy calving. Packed in liquid nitrogen tanks containing 5,000 doses each, in straws of 0.25 or 0.50cc. Delivery between July & August 1983. Final dates will be set at signing of contract. Numbers of live cells must thaw in water (38 degrees centigrade): 20 million live cells per dose. Total & per unit price, FOB Airport of loading, and C&F

Tunis-Carthage Airport, Tunis with or without containers. Bank ref: Banque Nationale De Tunisie. CONTACT: The President & Director Gen., Office De L'Elevage Et Des Paturages, 30, Rue Alain Savary, 1002 Tunis, Tunisia. TELEX: 13630 AFELPA. (WK 20/TOFAS 0079).

Fruit juice (Saudi Arabia). Wants fruit juice (100% and fruit juice drink (10% juice) incl, citrus and other fruit juices, four containers per month. Best available. Packed in cases of 48 x 6 oz cans & 12 x 46 oz cans. Delivery ASAP. Note: importer prefers to deal with producer rather than broker. Name of producer, name of contents, date of production and expiration date on suplementary label in Arabic language on each can. Quotations CIF Dammam, Saudi Arabia. Bank ref: Arab national Bank, Dammam. CONTACT: Ali Moosa, Director, Owner, Ali Moosa International Corp., P.O. Box 4588, Dammam, Saudi Arabia. TELEX: 601741 BOSHRA. Phone: (03) 8332953 or (03) 8337968. (WK: 20/TOFAS 0078).

Beef cattle, sheep (Saudi Arabia). Wants steers, 3,000 head/monthly, rams or ewes 50,000 head/monthly. Steers, any breed, 450-600 kg live weight, sheep 55-60 kg. Require provisions for feeding and watering in route. Delivery ASAP. Health certificate stamped by Saudi Embassy or consulate required. Quotations CIF Jidda, U.S. exporter must arrange transportation from U.S. Bank ref: American Saudi Bank. CONTACT: Hassan Ali Etaiwi, Ali Awad Etaiwi, P.O. Box 4221, Jidda, Saudi Arabia. TELEX: 401874 MAKAWY SJ. Phone: from 1200-1500 & 1900-2400 local time phone 642-4508. from 0100-0800 call 647-6749. Importer prefers telephone contact but caller must provide Arabic language interpreter. (Wk 20/TOFAS 0077).

Beef (Saudi Arabia). Wants chilled beef in quarters, 20,000 mt. Offer U.S. Choice or Good. Packed in cloth stocking. Delivery ASAP-No later than June 12. Certificate of Islami Slaughter, USDA Inspection certificate Visaed by Saudi Embassy or Consulate required. Quotations CIF Jidda. CONTACT: Hassan Al Ataiwi, Ali Awad Ataiwi, P.O. Box 4221, Jidda, Saudi Arabia. Bank ref: American Saudi Bank. Telex: 401874 MAKAY SJ. Phone 649-4508 between 12:00 noon and 3:00 PM and between 7:00 PM and midnight, Saudi time, phone 642-4508. From 1:00 AM through 8:00 AM, Saudi time, phone 647-6349. Importer prefers telephone contact but caller must provide Arabic Language interpreter. (Wk 20/TOFAS 0081).

Onions (United Arab Emirates). Wants Red and Pink onions (not white), 2,000 mt per month, medium and small sizes. Packaging: 5/10 pound bags in open top containers. Delivery ASAP. Quotations C&F and FOB. Bank ref: Emirates National Bank, Emirates Commercial Bank. CONTACT: Firoze S. Dalal, International Trade Linkers, P.O. Box 1184, Duabi, United Arab Emirates. Telex: 45902 BADRI. Cable: INTRA LINK. Phone: 220271. (Wk 20/TOFAS 0101).

Dehydrated alfalfa pellets (South Africa). Wants 5,000 metric tons per month for 4 months. 16% protein minimum. Packaging: Bulk-unbagged. Delivery: Aug/Sept/Oct/Nov. '83. Quotations: CIF Durban (Liner Terms); and FOB (State Port). Bank ref: Volkskas, Pretoria (Client is Voersentraal, Pretoria). CONTACT: Mrs. Loraine Clark, IMELCO, P.O. Box 9130, Johannesburg 2000, So. Africa. Telex: 4-24393. Phone: Johannesburg 724-1525. (Wk 20/TOFAS 0113).

Calf milk replacer (Ecuador). Wants calf milk replacer, 200 mt, packed in bags with 25 and/or 50 kilos net weight. Delivery August 1983. Quotations C&F Guayaquil, Manta or Esmeraldas. Bank ref: Banco Ecuatoriano Venezolano; Patria 740; Quito, Ecuador. Phone: 552-044. CONTACT: Ing. Gonzalo Vorbeck,, Apartado 9150 Sucursal 7, Quito, Ecuador. Telex: 2634 BAOEVE ED. Phone: 552-020, 554-084, 552-842. (Wk 20/TOFAS 0104).

FOREIGN MARKET DEVELOPMENTS

Saudi Arabia - New Standards for Milk Powder for Infant Feeding We have recently been informed of an April 17, 1983 Saudi Arabian press report that says Saudi Standards Organization has issued regulations designed to discourage use of dry milk preparations for infant feeding. Advertising of such products has also been forbidden.

The standards state that each package must bear indelible instructions labeled "Important Notice" that include directions for preparation and cautions of health risk if misused. The purpose is to show advantages of mother's milk. The container must not have picture of child or other such picture which would encourage use of product. A list of ingredients, storage conditions, manufacturers lot number, and uncoded dates of production and expiration must appear on label. The shelf life for this product is eighteen months from date of manufacture.

If you have any question regarding this announcement, please contact Thomas B. O'Connell at the USDA Technical Office, Foreign Agricultural Service, Room 5530, South Building, Washington, D.C. 20250; or phone (202) 382-1333.

In an effort to provide our subscribers with better information we have included in this weeks Export Briefs a listing of several divisions of the Foreign Agricultural Service. If you have a commodity-specific question concerning a marketing or analytical related problem please contact the specific Commodity and Marketing Programs division for assistance. If you are concerned about trade issues concerning product acceptance in a country or a trade policy related question please contact the appropriate division in International Trade Policy.

COMMODITY AND MARKETING PROGRAMS

DIVISION	ROOM NO.	TELEPHONE
		AREA CODE (202)
Dairy, Livestock & Poultry Division	6616-S	447-8031
Grain & Feed Division	5603-S	447-6219
Horticulture & Tropical Products Division	6603-S	447-6590
Oilseeds & Products Division	5646-S	447-7037
Tobacco, Cotton & Seeds Division	5932-S	382-9516
Forest Products Staff	4554-S	382-8138

INTERNATIONAL TRADE POLICY

Trade Policy Planning & Analysis Division	5530-S	382-1312
Inter-America & Western Europe Division	5506-S	382-1338
Asia, Africa & Eastern Europe Division	5548-S	382-1289

MAILING LISTS

Through the use of computer technology, the Foreign Agricultural Service can provide you with mailing lists of U.S. food exporters or potential foreign food importers. The domestic and foreign data bases have been under development for the last two years and are being constantly updated. For a nominal service charge we can provide you with the names, addresses, telephone numbers and telex numbers of domestic exporters and potential foreign importers for a wide range of commodities. If you would like more information please write to the address below and indicate your preference for foreign or domestic data. In supplying the mailing lists, the Department of Agriculture nor the Foreign Agricultural Service does not guarantee reliability of the domestic suppliers or foreign importers.

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